JAMES JEFFCOAT



Senior UX manager, UX designer, and design generalist with 20+ years of experience specializing in the development and improvement of client-centric journeys for leading brands across product portfolios. Achieves user satisfaction and increases conversion rates through interactively tested, data-driven, and user-centered strategy and design.

EXPERIENCE

T-MOBILE | 06.2018 - PRESENT

Sr. Manager, User Experience | 02.2021 - Present

- Award-winning senior UX manager for this industry-leading telecommunications company, successfully connecting the company's brand identity across multiple product lines for a cohesive, user friendly customer experience resulting in increased conversion rates
- Creates effective UX strategies that enhances user satisfaction and drives business growth through thoughtful UX artifacts, user journeys, and personas
- Increases conversion rates through data-driven design decisions, testing, exploring potential usability issues, and identifying areas to improve
- Manages and leads a team of (6) designers across different experience levels, providing processes, strategy, art direction, mentorship, and career growth opportunities
- Fosters and maintains close relationships with the product teams and development teams, improving collaboration, communication, and productivity
 - Products: Home Internet App, SyncUP Kids Watch, Drive & Tracker
 - Award: Product Management Team Award (Collaborator)

Sr. Creative Development Manager | 06.2018 - 02.2021

- Led all marketing design needs for the T-Vision product, implementing hands-on design for print and digital platforms in addition to managing design processes and creative talent
- Executed UX design for the T-Vision product through collaboration with the development team to ensure cohesion across the company's brand identity and user journey

• Product: T-Vision

KEY PROJECTS

T-Mobile Home Internet App

Acted as the lead designer with a team of designers for support, we successfully improved the experience and aesthetic of the app, and reached 1 million customers within a year after commercial launch.

The Dallas Morning News

Conceptualized and implemented the Dallas Morning News ePaper multi-channel marketing campaign, and gained ~500K subscribers within the first 6 months after the campaign launched.

Samsung Mobile

Managed and acted as the lead designer for the branded digital advertising displays within the Samsung Mobile lounge area at the Dallas Fort Worth Airport, improving brand awareness.

Flexjet by Bombardier

Developed the Tail Fin campaign for Flexjet by Bombardier which circulated through print and digital platforms, and increased jet sales by ~ 20% after the first year of launching the campaign.

EXPERIENCE CONT'D

BLUEBAZOOKA CREATIVE STUDIO | 10.2013 - 2018 Creative Lead

- Directed creative and strategic services for this fast-paced multi-channel design studio with a focus on building strong client relations and dynamic experiences across digital, print, branding, and video
- Spearheaded new business development opportunities, acquired new accounts, pitched creative ideas, lead strategy sessions, managed vendors, and fostered client relationships
- Implemented design across multiple platforms focusing on branding, web design, web development, and motion graphics

FLEXJET BY BOMBARDIER | 07.2012 - 10.2013 Creative Lead

- Led creative initiatives for this high-end private aviation company known as a top leader in the luxury market, focusing on re-launching the brand and elevating consumer perceptions
- Directed the creative vision, partnered with advertising agencies, and managed vendors, ensuring the company's strategy and communication objectives were accomplished
- Implemented hands-on design across a variety of channels including brand development, website design, advertising campaigns, email campaigns, photo shoots and video shoots

SAMSUNG MOBILE | 12.2010 - 06.2012 Multimedia Design Specialist

- Created the branded digital experiences for this innovative technology company, with an emphasis on product videos, digital advertising displays, and mobile video presentations
- Partnered with advertising agencies for the development of video assets, providing the creative vision, and ensuring the company's brand goals are aligned
- Designed and actively managed the branded digital assets and advertising displays within the Samsung Mobile lounge at the Dallas Fort Worth Airport, successfully increasing brand awareness

SKILLS

- Design Generalist
- Product Design
- Product Management
- Product Marketing
- Team Management
- Team Development
- UX Design
- UX Management

APPS

- Abstract
- Adobe Creative Suite
- CSS
- Final Cut Pro
- Sketch
- WordPress
- XHTML

EDUCATION

Texas A&M University

Studied Visual Communication

Brookhaven College

Studied Applied Arts & Sciences

Certifications

Final Cut Pro Certification
After Effects Certification